HANOVER COMPANY

1		**Woodland Station Apartments** **1940 Washington Street** **Newton, MA 02466**	97%	2007	1br	83	46%	896	2,900	3.24	2,900	3.24
					2br	85	47%	1,167	3,301	2.83	3,301	2.83
					3br	12	7%	1,664	4,602	2.76	4,602	2.76
					Total/Avg.	180		1,075	$3,203	$2.98	$3,203	$2.98
2		**Avalon Bear Hill** **1449 Main Street** **Waltham, MA 02451**	97%	1998	1br	150	46%	934	2,919	3.13	2,919	3.13
					2br	160	49%	1,359	3,204	2.36	3,204	2.36
					3br	14	4%	1,702	3,699	2.17	3,699	2.17
					Total/Avg.	324		1,177	$3,093	$2.63	$3,093	$2.63
3		**Modera Needham** **700 Greendale Avenue** **Needham, MA 02492**	56% Leased; 53% Occupied	2018	1br	20	15%	1,014	3,138	3.10	2,877	2.84
					2br	100	75%	1,490	4,360	2.93	3,996	2.68
					3br	14	10%	1,967	5,280	2.68	4,840	2.46
					Total/Avg.	134		1,468	$4,274	$2.91	$3,917	$2.67
4		**The Kendrick** **275 2nd Avenue** **Needham, MA 02494**	26% Leased; 17% Occupied	2018	Studio	37	13%	588	$2,376	$4.04	$2,178	$3.70
					1br	115	39%	782	2,977	3.81	2,729	3.49
					2br	111	38%	1,148	3,880	3.38	3,557	3.10
					3br	29	10%	1,384	4,813	3.48	4,412	3.19
					Total/Avg.	292		956	$3,427	$3.58	$3,141	$3.28
5		**Charles River Landing** **300 2nd Avenue** **Needham, MA 02494**	96%	2008	1br	189	72%	1,040	2,762	2.65	2,762	2.65
					2br	73	28%	1,476	3,789	2.57	3,789	2.57
					Total/Avg.	262		1,162	$3,048	$2.62	$3,048	$2.62